

Staff

Michael Dickens, President

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Mr. Dickens is a graduate of Davidson College. Prior to the formation of Hospitality Partners, he was with Guest Quarters, now known as DoubleTree Guest Suites. He started with Guest Quarters in 1972 at their first hotel in Atlanta, Georgia. He held a number of positions in his 15 years with Guest Quarters, including General Manager at two different hotels, Vice President Marketing, Executive Vice President and Chief Operating Officer, and beginning in 1983, President and Chief Executive Officer. Mr. Dickens has been a speaker at many industry conferences, including Pannell, Kerr and Forster's 1st Annual All-Suite Conference and the Annual Hospitality Industry Investment Conference in New York.

In 1988, Mr. Dickens was selected for membership on the International Association of Holiday Inn (IAHI) Advertising and Marketing Committee. In September of 1989, Mr. Dickens was elected to the Board of Directors for the IAHI and in 1991 as a vice president. He is a past president of the Holiday Inn Mid Atlantic Hotel Marketing Association. Beginning in 1990, Mr. Dickens began serving as a chairman of the IAHI Advertising and Marketing Committee, a committee that has oversight for the more than \$100 million Holiday Inn Advertising and Marketing expenditures. He is a member of the Embassy Suites Marketing, Advertising and Reservations Committee. In March, 1995, Mr. Dickens was nominated to serve as the hotel industry representative on the seven member Board of Directors for the newly created Washington, DC Convention Center Authority. The Authority will be responsible for overseeing the funding, development, construction and operation of the expanded Washington, DC Convention Center.

Beyond his general responsibilities as President, Mr. Dickens is responsible for management contract development, strategic planning, new development, and franchise relations.

John Vernon, VP Operations

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After receiving his undergraduate degree from Duke University, Mr. Vernon took a marketing position with Chesebrough-Ponds. Subsequently, he attended the University of Virginia Darden School of Business from which he received his Masters of Business Administration. Upon graduating, he signed on with Guest Quarters Hotels. During his ten year career with Guest Quarters, he was a Director of Marketing, General Manager at two Guest Quarters hotels, Vice President of Marketing, and beginning in 1985, Executive Vice President, Chief Operating Officer and Director. At Guest Quarters, Mr. Vernon developed and implemented many of the company's marketing programs. This included one of the industry's first comprehensive sales training programs and a personal computer based and individual hotel controlled marketing data base and direct response system.

Mr. Vernon is in charge of operations and marketing for Hospitality Partners Hotels, which includes Human Resources, Quality and Food and Beverage. He is also responsible for the pre-opening operations and development for new hotels.

Fred Palloni, VP Finance

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After serving in the Navy, Mr. Palloni attended the University of Maryland, graduating with a degree in both accounting and biology. He started with Guest Quarters in 1974 and served in a number of different positions in the hotel and corporate levels, culminating in being named Vice President - Comptroller in 1983. over a five year period he was responsible for the design, development and implementation of a de-centralized data processing system for the accounting functions of Guest Quarters. Substantially, all of the software for this system was developed internally. Mr. Palloni is a past member of the Internal Audit Subcommittee for the American Hotel-Motel Association and the International Association of Hospitality Accountants.

Mr. Palloni is responsible for all accounting and financial policies and procedures for Hospitality Partners, and the continued development of Hospitality Partners management information system.

Becky Baer, Vice President of Operations

Ms. Baer received a B.S. in Business Administration/Accounting from George Mason University in 1984. Ms. Baer has 20 years of experience in the hospitality industry, primarily in corporate accounting and information systems positions. In 1986 Ms. Baer joined Hospitality Partners as the Hotel Controller for the company's first management engagement. She was instrumental in the development and implementation of our current Accounting and Control Systems. Currently Ms. Baer is responsible for Accounting and Information Systems Project Coordination.

Greg West, Director of Administration

Mr. West is a graduate of Cleveland State with a B.A. in Finance. Prior to joining Hospitality Partners, he served four years in the United States Marine Corps and then went through a one year internship with Pratt Hotel Corporation/Sands Hotel and Casino in Atlantic City.

Mr. West joined Hospitality Partners in August of 1989 as a Senior Staff Accountant and was later named Risk Manager. In May of 1991 he was promoted to Director of Administration. Currently, he is responsible for risk management at all Hospitality Partners properties and for the administration of Hospitality Partners self-funded, tax exempt health and welfare program, and the 401(k) plan. He also oversees the property taxes and licensing requirements at each of the properties.

Debbie Reindollar, Network Manager

Ms. Reindollar graduated in 1985 from George Washington University with a B.A. in Accounting. From 1985 to 1988 she worked as a staff accountant at Guest Quarters.

In February of 1988, Ms. Reindollar joined Hospitality Partners as the Assistant Controller at the Holiday Inn Arlington at Ballston. She was promoted to corporate accounting in August of 1989 and was responsible for operational accounting for all managed hotels. Ms. Reindollar was promoted to Corporate Controller in December of 1990 and was responsible for financial reporting and operational accounting.

Ms. Reindollar was named the Network Administrator in March of 1997. She is currently responsible for purchasing, installation, maintenance, and support for the computer networks and information systems for Hospitality Partners and all managed hotels.

David Hankins, Asset Manager

Mr. Hankins received a B.S. in Accounting from Virginia Tech in 1986. Mr. Hankins has 20 years of experience in the hospitality industry, primarily holding accounting and information systems positions. In 1986, Mr. Hankins joined Hospitality Partners as an Assistant Controller at the company's first management engagement. Subsequently, he has held various positions in Accounting including opening Controller at the Embassy Suites Chevy Chase Pavilion and Controller of the 529 room Holiday Inn Capitol. Mr. Hankins also spent several years in hotel operations, as both Front Office Manager and Director of Marketing.

Since 1998, Mr. Hankins has worked in the Corporate IT Department responsible for the installation, maintenance, and support of the computer networks and information systems for Hospitality Partners managed hotels.

In 2006, Mr. Hankins moved back to an operations role as Asset Manager. In this position, he is responsible for the financial and management oversight of several of Hospitality Partners managed hotels.